



# SERVICE ... AT THE POINT OF CONTACT

## PRINCIPALS

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Joe Tumlin	813-625-1557	jtumlin@coresential.com	President-Commercial
James Yore	407-256-4730	jjore@coresential.com	President-Industrial
Robin Conway	919-602-0849	rconway@coresential.com	President-Energy Solutions

## OUTSIDE SALES

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Billy Dorton	321-960-6429	bdorton@coresential.com	Outside Sales-Central FL
Brian Sheets	813-784-4757	bsheets@coresential.com	Outside Sales-North FL
Chuck Baur	407-256-3509	cbaur@coresential.com	Outside Sales-Orlando
Dr. Eleanor Marschke	954-818-2289	emarschke@coresential.com	Outside Sales-Ft. Lauderdale   Strategic Accts.
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Will Lesch	813-625-0528	wlesch@coresential.com	Outside Sales-West/Central FL
Howard Brown	919-302-9011	hbrown@coresential.com	Outside Sales-Eastern NC/SC
Jane Kirkland	919-270-0173	jkirkland@coresential.com	Outside Sales-Eastern NC/SC
Matt Morrison	919-624-3735	mmorrison@coresential.com	Outside Sales-Western NC/SC   Sales Engineer
Mike Henneberry	949-383-8164	mhenneberry@coresential.com	Outside Sales-SC   Sales Engineer

## SPECIFICATION SALES

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Jim Lehan	813-390-0645	jlehan@coresential.com	Specialist-West FL   Industrial Sales Mgr
Frank Holley	904-472-5000	fholley@coresential.com	Specialist-North FL
Garrett Morrison	904-631-9818	gmorrison@coresential.com	Specialist-Central/South FL
Patrick Conway	919-619-4573	pconway@coresential.com	Sales Engineer - FL
Tony DiPalermo	561-255-7776	tdipalermo@coresential.com	Specialist-South FL

## INSIDE SALES

NAME	DIRECT	E-MAIL ADDRESS	POSITION
<b>Commercial Team</b>	<b>813-402-3049</b>	<b>CoreCommercial@coresential.com</b>	
Junior Bunner	813-402-4031	jbunner@coresential.com	Inside Sales-Commercial
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<b>Commodities Team</b>	<b>813-402-3004</b>	<b>CoreCommodities@coresential.com</b>	
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Jim Pickle	813-402-4026	jpickle@coresential.com	Inside Sales-Commodities
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<b>Lighting Team</b>	<b>813-402-3678</b>	<b>CoreLighting@coresential.com</b>	
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Maria Milan	813-402-4038	mmilan@coresential.com	Inside Sales-Energy Solutions
Rosa Millan	813-402-4039	rmillan@coresential.com	Inside Sales-Energy Solutions

## ADMINISTRATIVE & SUPPORT STAFF

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
Peter Gherini	813-402-4027	813-247-9600	pgherini@coresential.com	Comptroller
Michelle Stark	813-402-4030	813-349-0095	mstark@coresential.com	Executive Assistant
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## SALES & MARKETING | IT SUPPORT

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
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Peter Gherini	813-402-4027	813-349-0095	pgherini@coresential.com	NEMRA/IRIS
Meredith Imlay	813-402-3759	813-349-0095	mimlay@coresential.com	Sales Coordinator

## LOGISTICS AND INVENTORY MANAGEMENT

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
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C.W. Harrell	813-349-0090	813-349-0095	charrell@coresential.com	Inventory Control

## WAREHOUSE TEAM

NAME	OFFICE	FAX	E-MAIL ADDRESS
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Jose A. Martinez			
Robinson Salazar			
Curtis Jones			

## OUR CORE VALUES

- **Leadership** by example
- **Respect** for our vendors, customers and ourselves
  - **Integrity** in the way we do business
  - **Reliable** to follow through with commitments
  - **Persistent** in achieving results
- **Empowered** to help seek even difficult solutions
- **Forward Thinking** to anticipate future needs

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