



SERVICE ... AT THE POINT OF CONTACT

PRINCIPALS

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Joe Tumlin	813-625-1557	jtumlin@coresential.com	President-Commercial
James Yore	407-256-4730	jjore@coresential.com	President-Industrial
Robin Conway	919-602-0849	rconway@coresential.com	President-Lighting

OUTSIDE SALES

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Billy Dorton	321-960-6429	bdorton@coresential.com	Outside Sales-Central FL
Brian Sheets	813-784-4757	bsheets@coresential.com	Outside Sales-North FL
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Will Lesch	813-625-0528	wlesch@coresential.com	Outside Sales-West/Central FL
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Jane Kirkland	919-270-0173	jkirkland@coresential.com	Outside Sales-Eastern NC/SC
Matt Morrison	919-624-3735	mmorrison@coresential.com	Outside Sales-Western NC/SC Sales Engineer

SPECIFICATION SALES

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Jim Lehan	813-390-0645	jlehan@coresential.com	Specialist-West FL Industrial Sales Mgr
Frank Holley	904-472-5000	fholley@coresential.com	Specialist-North FL
Garrett Morrison	904-631-9818	gmorrison@coresential.com	Specialist-Central/South FL
Patrick Conway	919-619-4573	pconway@coresential.com	Sales Engineer - FL
Tony DiPalermo	561-255-7776	tdipalermo@coresential.com	Specialist-South FL

INSIDE SALES

NAME	DIRECT	E-MAIL ADDRESS	POSITION
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Lighting Team	813-402-3678	CoreLighting@coresential.com	
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ADMINISTRATIVE & SUPPORT STAFF

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
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Michelle Stark	813-402-4030	813-349-0095	mstark@coresential.com	Executive Assistant
Lynda Ellis	813-402-3815	813-247-9600	lellis@coresential.com	Accounting Assistant

SALES & MARKETING | IT SUPPORT

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
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Peter Gherini	813-402-4027	813-349-0095	pgherini@coresential.com	NEMRA/IRIS
Meredith Imlay	813-402-3759	813-349-0095	mimlay@coresential.com	Sales Coordinator

LOGISTICS AND INVENTORY MANAGEMENT

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
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WAREHOUSE TEAM

NAME	OFFICE	FAX	E-MAIL ADDRESS
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Jose A. Martinez			
Anthony Nichols			
Robinson Salazar			

OUR CORE VALUES

- **Leadership** by example
- **Respect** for our vendors, customers and ourselves
 - **Integrity** in the way we do business
 - **Reliable** to follow through with commitments
 - **Persistent** in achieving results
- **Empowered** to help seek even difficult solutions
- **Forward Thinking** to anticipate future needs

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