



SERVICE ...  
AT THE POINT OF CONTACT

### PRINCIPALS

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Joe Tumlin	813-625-1557	jtumlin@coresential.com	President-Commercial
James Yore	407-256-4730	jjore@coresential.com	President-Industrial
Robin Conway	919-602-0849	rconway@coresential.com	President-Energy Solutions

### OUTSIDE SALES

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Billy Dorton	321-960-6429	bdorton@coresential.com	Outside Sales-Central FL
Brian Sheets	813-784-4757	bsheets@coresential.com	Outside Sales-North FL
Chuck Baur	407-256-3509	cbaur@coresential.com	Outside Sales-Orlando
Dr. Eleanor Marschke	954-818-2289	emarschke@coresential.com	Outside Sales-Ft. Lauderdale   Strategic Accts.
Luis Alvarez	305-962-3992	lalvarez@coresential.com	Outside Sales-Miami
Paul Tynan	813-625-0546	ptynan@coresential.com	Outside Sales-SW FL
Sandra Atilles-Tyrrell	813-352-0195	satilleyrrell@coresential.com	Outside Sales-West/Central FL
Will Lesch	813-625-0528	wlesch@coresential.com	Outside Sales-West/Central FL
Jane Kirkland	919-270-0173	jkirkland@coresential.com	Outside Sales-Eastern NC
Matt Morrison	919-624-3735	mmorrison@coresential.com	Outside Sales-Western NC   Sales Engineer
Mike Henneberry	949-383-8164	mhenneberry@coresential.com	Outside Sales-SC   Sales Engineer

### SPECIFICATION SALES

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Jim Lehan	813-390-0645	jlehan@coresential.com	Specialist-West FL   Industrial Sales Mgr
Frank Holley	904-472-5000	fholley@coresential.com	Specialist-North FL
Garrett Morrison	904-631-9818	gmorrison@coresential.com	Specialist-Central/South FL
Patrick Conway	919-619-4573	pconway@coresential.com	Sales Engineer - FL
Tony DiPalermo	561-255-7776	tdipalermo@coresential.com	Specialist-South FL

### INSIDE SALES

NAME	DIRECT	E-MAIL ADDRESS	POSITION
<b>Commercial Team</b>	<b>813-402-3049</b>	<b>CoreCommercial@coresential.com</b>	
Junior Bunner	813-402-4031	jbunner@coresential.com	Inside Sales-Commercial
Sherry Zimmermann	813-402-4032	szimmermann@coresential.com	Inside Sales-Commercial
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Wil Milligan	813-402-4035	wmilligan@coresential.com	Inside Sales-Commercial
<b>Commodities Team</b>	<b>813-402-3004</b>	<b>CoreCommodities@coresential.com</b>	
David Morrison	813-402-4025	dmorrison@coresential.com	Director of Commodity Sales
Roger Kossert	813-402-4034	rkossert@coresential.com	Inside Sales-Commodities
Jim Pickle	813-402-4026	jpickle@coresential.com	Inside Sales-Commodities
<b>Industrial Team</b>	<b>813-402-3766</b>	<b>CoreIndustrial@coresential.com</b>	
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<b>Lighting Team</b>	<b>813-402-3678</b>	<b>CoreLighting@coresential.com</b>	
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Maria Milan	813-402-4038	mmilan@coresential.com	Inside Sales-Energy Solutions
Rosa Millan	813-402-4039	rmillan@coresential.com	Inside Sales-Energy Solutions

## ADMINISTRATIVE & SUPPORT STAFF

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
Peter Gherini	813-402-4027	813-247-9600	pgherini@coresential.com	Comptroller
Michelle Stark	813-402-4030	813-349-0095	mstark@coresential.com	Executive Assistant
Lynda Ellis	813-402-3815	813-247-9600	lellis@coresential.com	Accounting Assistant

## SALES & MARKETING | IT SUPPORT

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
Michelle Stark	813-402-4030	813-349-0095	mstark@coresential.com	Marketing • Network/Website Support
Peter Gherini	813-402-4027	813-349-0095	pgherini@coresential.com	NEMRA/IRIS
Meredith Imlay	813-402-3759	813-349-0095	mimlay@coresential.com	Sales Coordinator

## LOGISTICS AND INVENTORY MANAGEMENT

NAME	OFFICE	FAX	E-MAIL ADDRESS	POSITION
Frank Colligan	813-402-4037	813-349-0095	fcolligan@coresential.com	Logistics Manager
C.W. Harrell	813-349-0090	813-349-0095	charrell@coresential.com	Inventory Control

## WAREHOUSE TEAM

NAME	OFFICE	FAX	E-MAIL ADDRESS
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Carlos Martinez			
Jose A. Martinez			
Robinson Salazar			
Curtis Jones			

## OUR CORE VALUES

- **Leadership** by example
- **Respect** for our vendors, customers and ourselves
  - **Integrity** in the way we do business
  - **Reliable** to follow through with commitments
  - **Persistent** in achieving results
- **Empowered** to help seek even difficult solutions
- **Forward Thinking** to anticipate future needs

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